





### Our Mission

Committed to delivering meaningful improvements, Aegeus Strategy collaborates with its clients to help them achieve their strategic goals. Our professionals leverage extensive business experience, proven methodologies, and technical acumen to identify opportunities and strategic improvements. Leveraging our deep technology, industry and business process expertise, Aegeus Strategy brings together the right people, skills and technologies to partner with our clients in developing and exceeding their goals.

### Our Services

- Specialized healthcare technology teams
- Talent Acquisition (Consulting, Consult To Hire, Permanent)
- Remote Teams (Software Development, and Business Support)



### Specialized healthcare technology teams

In the complicated healthcare space that we support, no one firm can be an expert in all the areas our clients require. At Aegeus Strategy, we leverage our multi decade experience to partner with experts in their specific domains to bring the best possible consulting service to our clients.

- Healthcare Enterprise Data Warehouse
- Legacy claim adjudication support
- Healthcare analytical reporting
- Infrastructure and Security
- Application Development
- Business Support
- Quality Assurance



### Talent Acquisition

- In depth knowledge of state of the art IT platforms
- In house senior technical team
- Hands-on experience matching qualified professionals with IT demands
- Sophisticated automated systems with an extensive candidate database
- Over twenty years of experience working with national Fortune 1000 companies
- Staffing small and large IT projects both on-site and off-site



### Remote Teams

#### Virtual Development Group: How Do We Do It?

- Leveraging Senior resources who are onsite as needed, but primarily work remotely
- Providing relief for the "fanny in the seat" costs associated with some projects
- Built in Project Management using our methodologies and reporting
- Address new IT demands without the risks of expanded employee staffing levels

#### Virtual Development Group: Why Do It?

- Increase IT staffing without increasing physical space and logistics
- Off-load legacy work allowing your staff to focus on emerging technologies
- Predictable costs
- Access to specialized knowledge



### Core Services

#### Strategy

- Determine end state deliverables
- Assess current state
- Determine Industry Standards/Best Practices
- Perform Gap Analysis
- Document Solution

#### Data Management

- Enterprise analysis
- Data cleansing
- Predictive analysis
- Data governance
- Tool selection

#### Information Exchange

- Needs requirements
- Opportunity review
- Platform review
- Tool/platform selection

#### Application Development

- Microsoft (.NET, VBA, SharePoint)
- Java
- Open Source
- Mainframe
- Databases (SQL Server, Oracle, MySQL, DB2)
- Support

#### Quality Assurance and Testing

- Manual Testing Solutions
- Automated Testing Solutions
- Performance Testing and Analysis Solutions
- Security and Privacy Testing Solutions

#### Project Management

- Project initiation stage
- Project planning and design stage
- Project execution and construction stage
- Project monitoring and controlling systems



### Experience

Aegeus team charged with investigating and designing this data and EDI intensive effort. Responsible for submitting complete and accurate RAPS and EDPS files from this legacy claim adjudication system (Amisys) via an Enterprise Data Warehouse and associated Operational Data Stores. Worked with the Centers for Medicare and Medicaid Services (CMS), to develop the business process and technical plan.

Led Amisys Claim Payment software implementations, conversions, and migrations for Managed Healthcare clients including Marketplace, Medicare, Duals, and Medicaid products. Implemented add-on software such as Market Prominence, Customer Service, Grievance/Appeals, Optum pricers for Medicare payments, Claim editing software ICES, ClaimCheck, ClaimsXten, and Cotiviti.

Contracted to implement new data sources for multi-state All Payers Claim Database processes. Oversee a team responsible for integrating new Enterprise Data Warehouse as source to existing Government and Outsourced services. Responsible for overseeing design, development and test phases.

For a major regional third-party payer, create and roll-out an Enterprise Data Warehouse and associated Operational Data Stores (ODS) and Data Marts. Providing key analytics to improve healthcare delivery and this insurer's bottom line.

Development of a Wellness Incentives Program, comprised of an Operational Data store (ODS), custom reward calculations, administrative UI, Single Sign On integration with WebMD (for user reward management).



### Experience

Clinical Implementation to transition from disparate legacy UM/CM/DM applications, to a web based distributed integrated platform reducing manual processes, and delivering a complete view of care. Create processes and configuration that is scalable for future growth and shared across lines of business. Enhance clinical data management and analytic core competencies.

Design and manage the implementation of vendor 5010 solution including responsibility of environments and testing for this complex project consisting of multiple teams. Manage local team as well as large offshore QA team. Develop processes and documentation across the Project including Charter, Work plan, and Contingency plans. Adhere to client methodologies, and offer improvements. Extensive exposure to 837, 835, 270/271, 276/277 transactions.

Provide Project Management for the Council on Accountable Quality Healthcare (CAQH) initiatives. Quickly come up to speed on new requirements and work with all stakeholders to design and implement the solution. Develop project management plans and schedules for all phases of this initiative.

Responsible for coordinating Trading Partner testing for this national payer. Project consisted of developing scenarios, performing data mining, building the EDI transactions, and handling all defect management. Extensive use of Quality Center to drive results. Coordinate all players in end to end testing including Trading Partners, third parties, developers, test and business resources.





### Who We Work With

Aetna  
MassMutual Financial Group  
Phoenix Home Life  
Baystate Health Systems  
Blue Cross Blue Shield  
ConnectiCare  
CIGNA  
The Hartford  
Citicorp  
Health New England

Travelers  
CSC  
United Health Care  
Prudential  
GE  
Hartford Steam Boiler  
UBS Investment Bank  
Voya  
Disability Management  
Blackstone Medical

Scirex  
State Of Connecticut  
State of Massachusetts  
SAIC  
LifeCare  
Dow Jones  
Consolidated Health Plans  
Post N Track  
Lincoln Life



### Partners



TQE Consulting



Aegeus Strategy

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Get over **IT.**



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