





Our Mission

Committed to delivering meaningful improvements, Aegeus Strategy collaborates with its clients to help them achieve their strategic goals. Our professionals leverage extensive business experience, proven methodologies, and technical acumen to identify opportunities and strategic improvements. Leveraging our deep technology, industry and business process expertise, Aegeus Strategy brings together the right people, skills and technologies to partner with our clients in developing and exceeding their goals.

Our Services

- *Talent Acquisition (Consulting, Consult To Hire, Permanent)*
- *Remote Teams (Software Development, Testing and Business Support)*

Our Expertise

- *Healthcare Information Technology*
- *Financial Services*
- *Insurance*
- *Manufacturing*



Talent Acquisition

- *In depth knowledge of state of the art IT platforms*
- *In house senior technical team*
- *Hands-on experience matching qualified professionals with IT demands*
- *Sophisticated automated systems with an extensive candidate database*
- *Over twenty years of experience working with national Fortune 1000 companies*
- *Staffing small and large IT projects both on-site and off-site*
- *Working in both corporate and vendor environments allow us to understand the unique staffing challenges*
- *We establish an open and direct style of communication with our clients*
- *We remain flexible to changes in customer needs and in the IT marketplace*
- *Exhibit the flexibility and ease of working with our staff in order to provide the highest level of service*



Virtual Teams

Virtual Development Group: What is it?

- *Providing application development services in Web, Distributed and legacy technologies*
- *Providing Quality Assurance Testing and Third Party review services*
- *Providing Project Management, Business Support and Business Analysis services*

Virtual Development Group: How Do We Do It?

- *Leveraging Senior resources who are onsite as needed, but primarily work remotely*
- *Providing relief for the "fanny in the seat" costs associated with some projects*
- *Built in Project Management using our methodologies and reporting*
- *Address new IT demands without the risks of expanded employee staffing levels*

Virtual Development Group: Why Do It?

- *Increase IT staffing without increasing physical space and logistics*
- *Off-load legacy work allowing your staff to focus on emerging technologies*
- *Predictable costs*
- *Access to specialized knowledge*



Our Experience

- *Aegeus Strategy provided a team of senior business analysts to this national insurer with the responsibility to analyze and develop improvement specifications for a new life insurance product. The client required the in depth business knowledge that our insurance business analysts specialize in. Working with business and technical client groups our team successfully implemented project goals on this multi year contract. This offsite team included project management expertise required to seamlessly coordinate with the client's methodologies.*
- *Remediation, testing and implementation of over six hundred client developed report programs. Team was comprised of project managers, business analysts, developers and testers. Covered all facets of the SDLC including analysis, coding, testing and ongoing production support. Remotely coded via our Virtual Practice with onsite visits to the client as necessary.*
- *This client needs to supplement its in house Vantage support unit with outsourced resources to ensure internal service levels for support and development in its annuity and insurance books of business are met. Aegeus Strategy , provided the client a dedicated team of Vantage/insurance professionals to allow outsourcing of approximately 500 hours of effort per month.*
- *Supported major conversion effort for this national healthcare provider. Starting with a Project Manager and a Systems Analyst, our flexible team handled the conversion, correction, testing and reintroduction of over two thousand DB2 based reports. Required extensive experience in healthcare operations and complicated SQL statements. Entire project completed offsite via our Virtual Practice.*
- *Design and staff a remote Help Desk to provide support for end user reporting tools. Rapidly developed a team of customer service representatives with the technical and service skills required to complete the task. Implemented the platform to provide the service consisting of toll free numbers, remote access of reporting tools, and email capabilities. Team members quickly provided superior support and supported over 1,500 requests in a three-month period.*



Recent Healthcare Experience

- Provide overall Project Management for implementation of vendor **5010** solution including design, environments, and testing for this complex project consisting of multiple teams. Handle status reporting to senior management, as well as being a hands on contributor. Work with leadership teams from Business, Technical and vendors to resolve issues. Brought in the Aegeus team to develop processes and documentation across the Project including Charter, Work plan, and Contingency plans. Adhere to client methodologies, and offer improvements. Quickly come up to speed on government regulations, healthcare transactions and business processes. Extensive exposure to 837, 835, 270/271, 276/277 transactions.
- Provide overall Project Management for the Council on Accountable Quality Healthcare (**CAQH**) initiatives. Quickly come up to speed on new requirements and work with all stakeholders to design and implement the solution. Develop relationship across business and technical teams to ensure synergy for this complex implementation. Brought in the Aegeus team to work with highly specialized healthcare business units to determine data requirements during test phases. Support Senior Management reporting via status reporting and presentations. Develop project management plans and schedules for all phases of this initiative.
- Responsible for coordinating **Trading Partner** testing for this national payer. Project consisted of developing scenarios, performing data mining, building the EDI transactions, and handling all defect management. Extensive use of Quality Center to drive results. Coordinate all players in end to end testing including Trading Partners, third parties, developers, test and business resources.



Other Experience

- *Analyze and resolve integration issues for this national client who recently purchased a new medical management system to support members in over seventy-five healthplans. Existing information from over a dozen different legacy systems (**Amisys, MHS, IDX, Worth Auger**) needed to be migrated to the new system. Our consultants interviewed key stakeholders, proposed possible solutions, and oversaw the migration effort. The cost savings for the client is expected to exceed over twenty million dollars over a five-year period.*
- *Develop tracking application for dialysis patients (**ESRD**) for this payer's Healthcare Division. Provides management reports, as well as detailed analysis reports using Access, VBA, Outlook and Excel.*
- *Develop a SQL based application to interface with government agencies and insurance companies for the processing of **Medicare** recipients and claims processing. System performs premium reconciliation and historical tracking for all members.*
- *Developed client server application that allows easy entry of **case management** information in preparation for account migration to distributed based system. Worked with medical and business staff to design specifications and train users. Application was installed in over ten sites throughout the country.*



Our Experience

*Aetna, Inc.
MassMutual Financial Group
Phoenix Home Life
Lincoln Life
Bay State Health Systems
People's Bank
Blue Cross / Blue Shield
SNET
CIGNA
The Hartford
Citicorp
K&M Technologies*

*Travelers/St. Paul
CSC
United Health Care
Konica Minolta
Prudential
GE
ABB
Hartford Steam Boiler
UBS Investment Bank
ING, Inc.
Disability Management
Blackstone Medial*

*MeadWestvaco
Scirex
State Of Connecticut
State of Massachusetts
SAIC
Perot
LifeCare
Dow Jones
Connecticare
Consolidated Health Plans
Post N Track*



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